



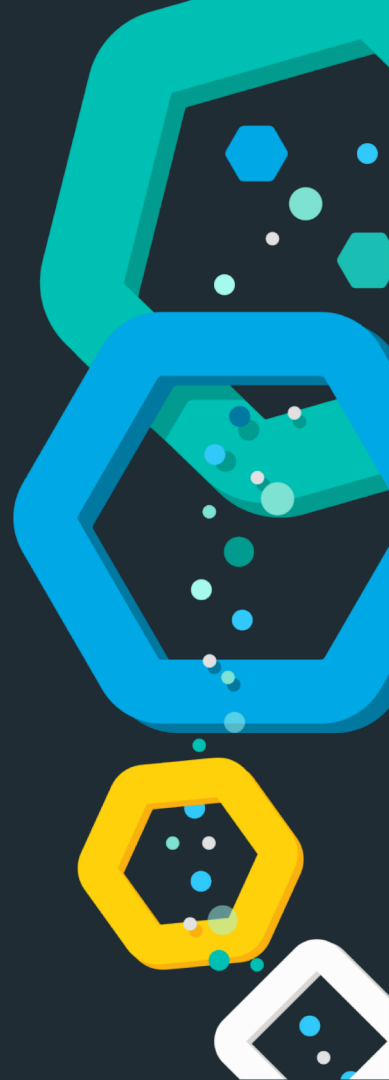
# Elastic Races to Win- Explore and analyze data using the power of search

November 6, 2019

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The world's most popular enterprise open source products for real-time search, logging, analytics, and more



# Elastic: SPEED RELEVANCE SCALE



- **Founded in 2012**
- **Headquarters in Amsterdam, Mountain View, and Singapore**
- **~1900 employees in more than 35 countries**
- **Customers in over 100 countries**
- **IPO October 2018**

# Key Metrics



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**150,000+**

Meetup/Community  
Members

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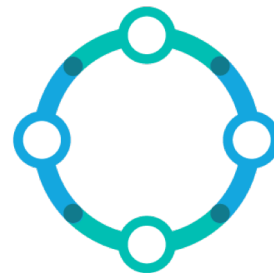


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**1 Billion+**

Product  
Downloads

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**9,000+**

Subscription  
Customers

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*Statistics since 2012, founding of Elastic*



Using Elasticsearch, we index more than 500 billion documents for real-time logging and analytics for our mission critical applications.

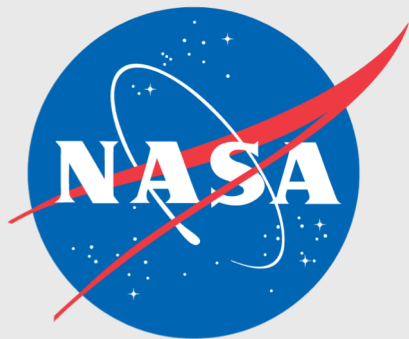
Bhaskar Karambelkar  
Sr. Security Data Scientist





We are serving 250 million unique visitors, selling and buying 50 million items, generating 150k queries per second for 14 businesses across the world – with the help of Elasticsearch.

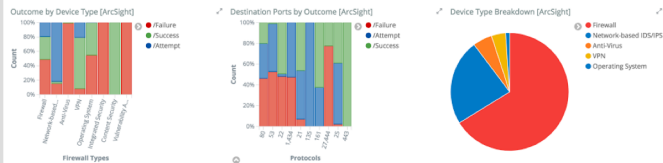
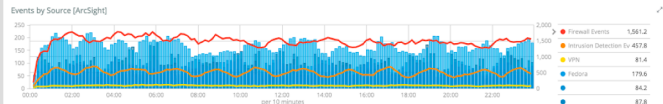
Peter Maas, Director of Data and Architecture



With the Elastic stack, we log more than 30K messages and 100K documents four times every day from the Mars Rover to optimize our space missions.

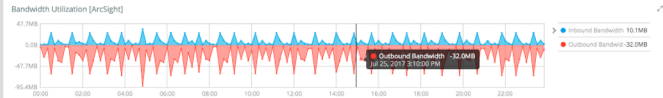
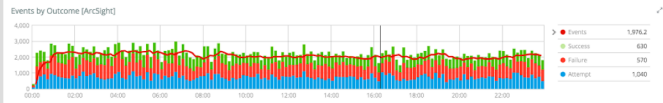
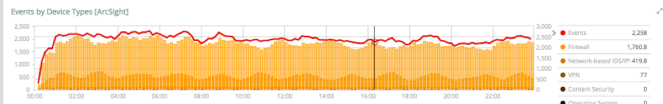
Dan Isla, Data Scientist

Device Metrics Overview (ArcSight)

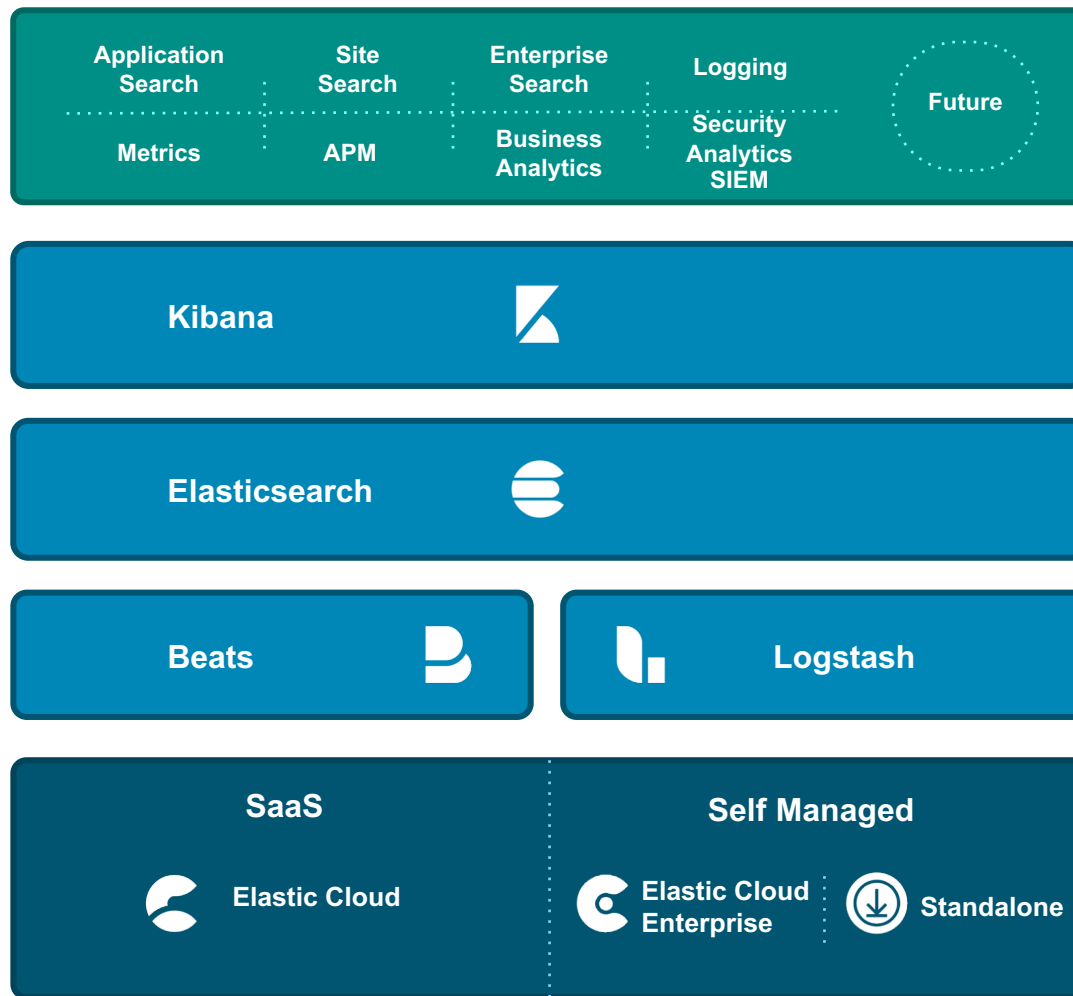


Top 10 Devices by Bandwidth (ArcSight)

Device	Source(s)	Destination(s)	Destination Ports	Bandwidth (Incoming)	Bandwidth (Outgoing)
Fedora	54	50	17	48,543,771	775,106,603
1	96	1	1	1,827,840	1,763,328
3	5	3	3	275,800	264,950
1	0	1	1	775	456
1	1	1	1	128	128
1	2	1	1	0	0
1	0	0	0	0	0



# Legacy SIEM migration



Solutions

Visualize & Manage

Store, Search, & Analyze

Ingest

Deployment





# Elastic solutions are built on a differentiated foundation

## Search

- App Search
- Site Search
- Enterprise Search

## Observability

- Logs
- Metrics
- APM

## Security

- SIEM
- Endpoint Security

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## Elastic Stack



canvas



machine learning



maps



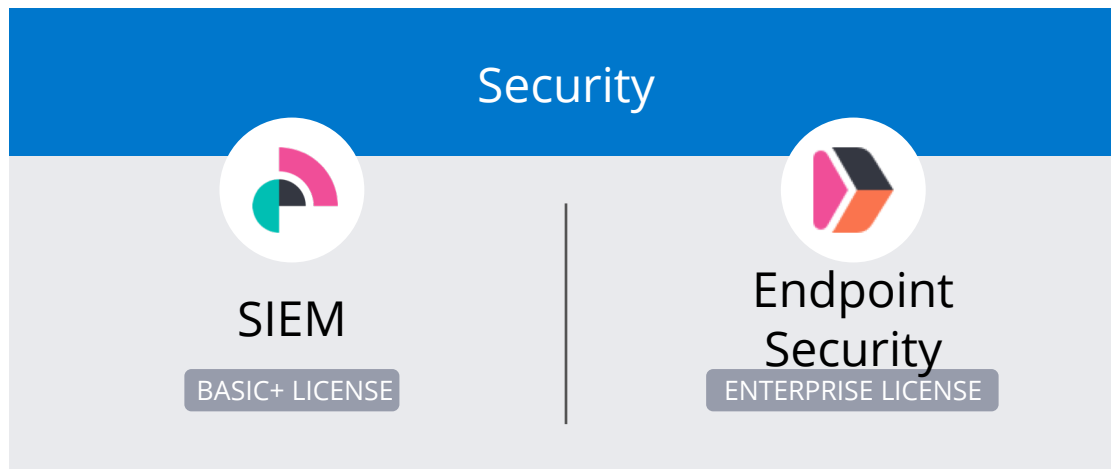
reporting



dashboards

*and so much more*

# Drilling into Security



The graphic features a blue header bar with the word "Security" in white. Below the header, two product cards are displayed side-by-side, separated by a vertical line. The left card has a circular icon with a pink and teal design, the text "SIEM", and a grey button labeled "BASIC+ LICENSE". The right card has a circular icon with a pink and orange design, the text "Endpoint Security", and a grey button labeled "ENTERPRISE LICENSE".

Security

SIEM

BASIC+ LICENSE

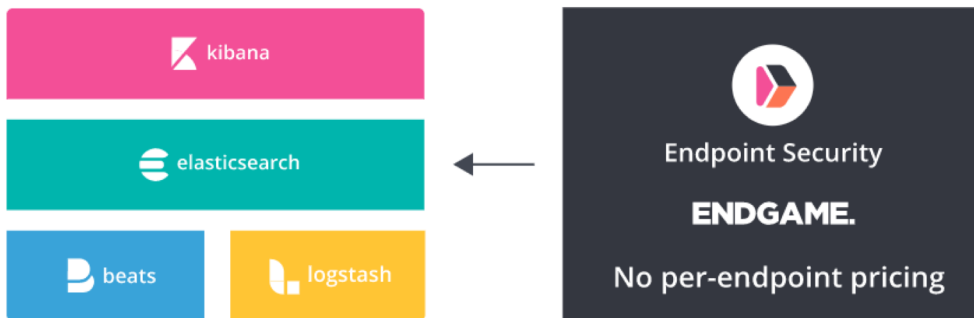
Endpoint Security

ENTERPRISE LICENSE

# Today's Endpoint Security Architecture

## Today

Comprehensive endpoint protection, detection, and response (EPP+EDR) and no per-endpoint pricing. Just pay for what you use.



# Questions?

@elastic

[www.elastic.co](http://www.elastic.co)